

















Eastop ERP - Property Leasing Management System

Industry: Property Management
Option (1) provides services for the group's own
property management, supporting multicompany and multi-property management
under a single database.

Option (2) offers one-stop management services for clients, including rent collection management, issuing rent invoices and receipts, lease renewals, and maintenance management.

Benefits after adoption:

- Automatically generate rental invoices and email them to tenants with a single click.
- Automatically generate rental income and miscellaneous fees for property owners with a single click.
- Instantly query relevant information and income/expense accounts for each property.
- Independent profit and loss statements help owners better understand property returns.
- Maintenance and preventive management aid in the upkeep of buildings and facilities.
- Integration with the Eastop mobile meter reading app facilitates sublease management.

1. Industry Requirements

Industry Characteristics

- Various types and purposes of properties, including shops,
 commercial/industrial/residential properties, etc.
- Management of lease contracts, requiring periodic issuance of invoices for rent collection.
- Management of miscellaneous fees, requiring periodic payment of related fees on behalf of owners (Option 2).















- Different properties belong to different owners, necessitating independent profit and loss statements to analyze each owner's financial performance.

Business Operations

a. Register property/tenant/owner information

b. Owner agreements

 Sign property agency agreements with owners (including property leasing, rent collection management, and rent collection on behalf of owners).

c. Lease contracts:

- Prepare lease contracts for tenants to sign.
- Contracts include tenant details, owner details, property details, rent, lease term, and various clauses.
- Arrangements for rent-free periods.

d. Lease invoices:

- After signing a lease contract, monthly rental invoices must be issued to collect rent.
- In addition to rent, fees such as utilities, management fees, and government rent/rates must also be collected.

e. Payment of fees (Option 2):

- After signing a lease contract, monthly payments must be made for utilities, management fees, government rent/rates, etc.
- Monthly service fees are also collected from owners.

f. Meter reading:

- Monthly visits to sublet units to record water and electricity meter readings.
- Calculate utility fees for tenants by comparing current and previous readings.

g. Service work orders:

Record repair projects/engineering tasks requested by tenants/owners/suppliers.

2. Common Industry Challengers/ Difficulties

- Large volumes of property/owner/tenant/lease data make it difficult to query relevant information instantly.
- Manual compilation and issuance of invoices each month is a cumbersome















process.

- Difficulty in instantly checking each tenant's rent payment status.
- Frequent delays in rent payments by tenants, with no timely reminders sent.
- Need to manage property income and expenses and report to owners.
- Regular inspections of leased properties, including photos for owners, and handling minor maintenance projects.

3. Solutions Provided by Eastop

Addressing Industry Characteristics

- **Detailed property information:** The Eastop ERP system provides multiple fields to record property details, including property ID, type, purpose, address, area, age, building details, and property condition.
- **Property lease item management:** Users can set up automatic generation of rental invoices, with different fees configured in separate lines. The system can generate a single invoice for multiple fees. Once the current month's invoice is generated, the system automatically updates the next invoice date to the following month.
- Owner data management system: Owner details are entered in property records, lease contracts, and invoices. Reports are available to view each owner's income and expenses and communicate with owners.
- Use of departmental functions to distinguish between different owners
 (Option 1): Owner details are entered in property records, lease contracts,
 and invoices. Reports are available to view each owner's profit and loss
 statements and balance sheets.

Addressing Business Operations

a. Register property/ tenant/ owner information

- The Eastop ERP system includes property registration forms, tenant data management, and owner data management systems. Multiple fields are available to record various details, and users can customize field names. Clients can instantly browse and retrieve relevant data, effectively managing property, tenant, and owner information.







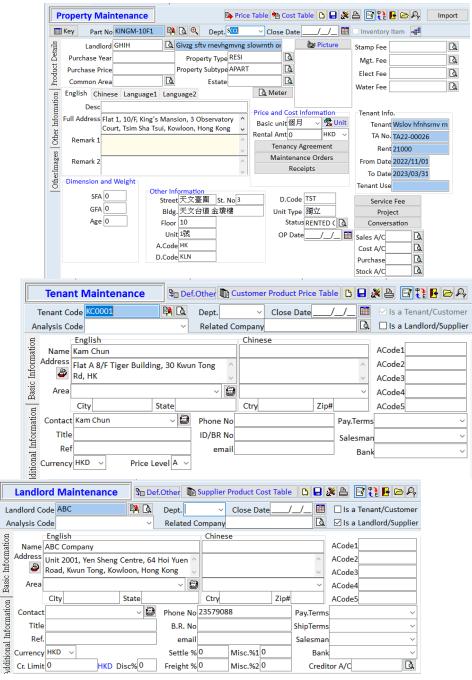








 New owners can be added via the owner data management system. New properties requiring agency services can be registered in the property registration form. New tenants can be added to the tenant data management



system when signing lease contracts.

- a. Owners personal accounts
 - Create and manage personal accounts to record each owner's cash balance. These
 accounts track all income (from tenants or owner deposits) and expenses (utilities,
 repairs, service fees, etc.) for each owner's properties.







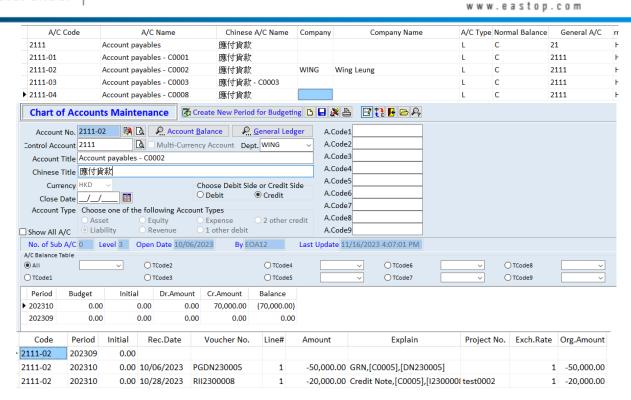












b. Lease contracts:

- The Eastop ERP system includes a lease contract management system. Users only need to fill in contract-related details, and the system will generate a complete contract for printing. Custom contract formats are available, including standard lease contracts, property borrowing agreements, and parking space leases.
- The lease contract management system includes fields for rent-free periods, which are displayed on printed contracts.
- Lease item management is automatically generated based on the lease contract with a single click.





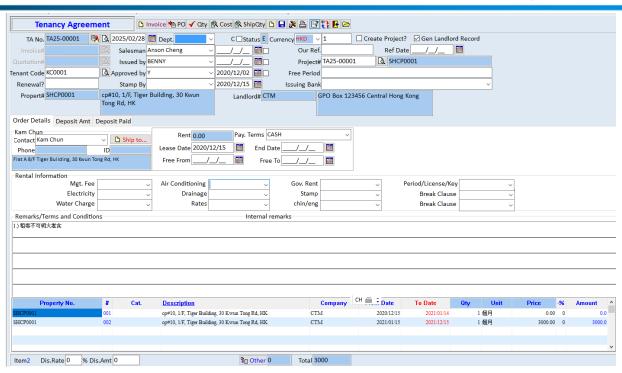












Schedule I 附表一

The Premises 物業 A3 Tower, 57/F The Landlord 業主: A3 Ltd

------whose *address/registered office is situate at 其通訊地址為 / 注冊地址

荃灣海盛路3號TML廣場5樓B&D室 Tel 聯絡電話: 2402 8887

The Tenant 租客:

·__ whose *address/registered office is situate at 其通訊地址為 / 注册地址

A2, World Trade Centre, 280 Gloucester Road, Causeway Bay Tel 聯絡電話: A contact

由 From 2023/01/01 至 to 2023/12/31 (包括首尾兩天 both days inclusive) Term of Tenancy 租期:

Rent Detail 租金詳情:

Period 期間: 由 From 2023/02/01 至 to 2023/12/31 HK\$ 8,000 (每月 per month)

Bank Account 銀行戶口: 上海商業銀行 123-45-67891-2 A2 Limited

Schedule II 附表二

The Miscellaneous Payments 雜項費用 The following payments shall be paid in respect of the said premises during the Term of Tenancy: 在租期内負責下列費用:

(1) Management Fee 管理費 To be borne by "the Tenant / the Landlord. 由 "租舍 / 業主支付。

To be borne by *the Tenant / the Landlord 由 *租客 / 業主支付。 (2) Government Rates 差餉 (3) Government Rent 地租 To be borne by *the Tenant / the Landlord. 由 *租客 / 業主支付。 (4) Ekectricity Charge 電費 To be borne by *the Tenant / the Landlord: 由 *租客 /業主支付。

(5) Water Charge 水費 To be borne by *the Tenant / the Landlord. 由 *租客 /業主支付。

To be borne by *the Tenant / the Landlord. 由 *租客 /業主支付。 (6) Stamp Fee 印花稅 (7) Drainage Service 通復書 To be borne by *the Tenant / the Landlord. 由 粗客 / 業主支付。

*delete where inapplicable 刪去不適用者

Usage 用途
The property is for <u>commercial use</u>, the tenant for other purposes, all costs / responsibilities (such as tolerance fees, g overnment administration fees, land premium fees) all by the charterer. 該物要為<u>商業用途</u>,租客如作其他用途,所有費用責任(例如容忍費,政府行政費,補地價費) 全由租方負責。









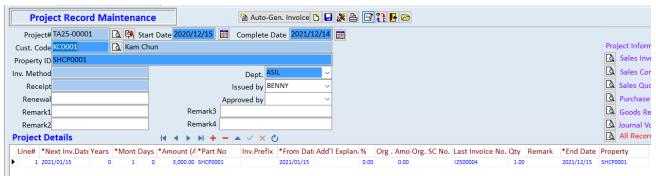






c. Property lease item management

- The Eastop ERP system includes property lease item management. A new lease item must be created for each new agency property and lease contract.
- Property lease item management records periodic fee details related to owners.
- Lease contract lease item management records corresponding contract details and periodic fee information.
- Lease item management is automatically generated based on the lease contract with a single click.
- Once lease item details are entered, users can generate invoices automatically each month by clicking "Generate Invoice" in the lease item management system.
- Invoices can include rent, government rent/rates, management fees, electricity, water fees, etc.



d. Lease invoices:

- Lease item management can generate a single invoice for multiple fees by setting the same "next invoice date" for all fees.
- Rent-free period invoices can be handled by splitting rent into two lines (pre- and postrent-free periods). The system will skip invoice generation during the rent-free month.
- Batch emailing of invoices/statements to tenants/owners with a single click.





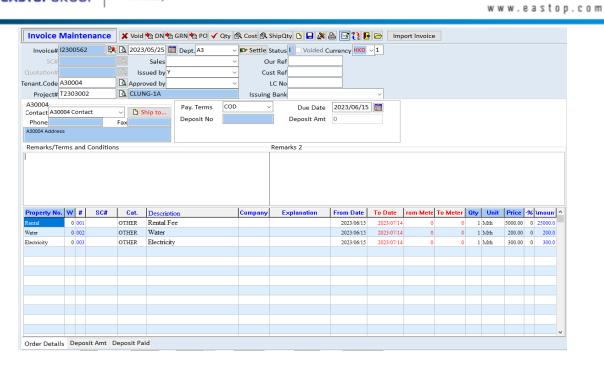






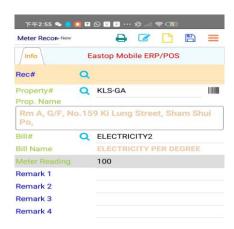






e. Meter reading:

- Lease item management can generate a single invoice for multiple fees by setting the same "next invoice date" for all fees.
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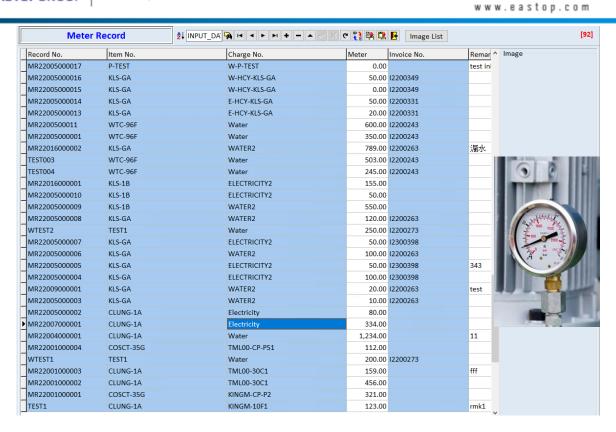












f. Service work orders:

- The Eastop ERP system includes a work order management system, allowing users to record and view repair projects/engineering tasks requested by tenants/owners/suppliers. It also tracks the properties and costs involved.
- Integration with the Eastop Mobile ERP App enables on-site photos, service details, and repair status recording.
- Clients can register maintenance service requirements online and track progress in real-time.











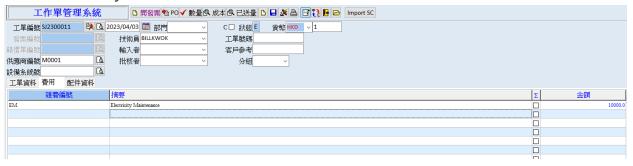






g. Dashboard Alert

- Upon logging into the Eastop ERP system, users see a Dashboard Alert reminding them of pending tasks, such as contract expirations, overdue invoices, and property meter reading reminders.
- Users only see Dashboard Alerts relevant to them.









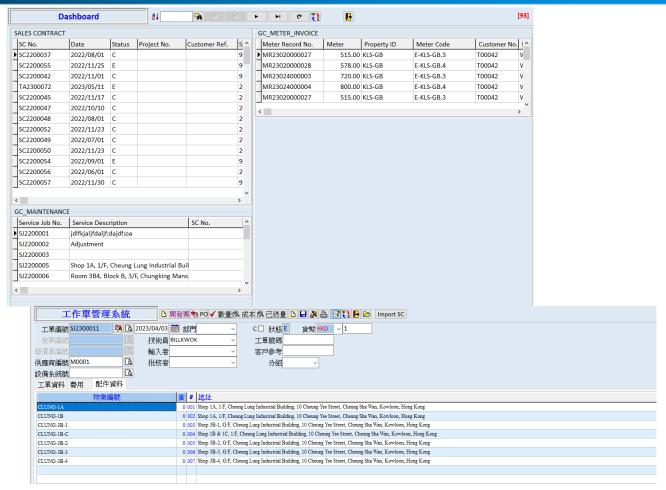












h. Universal; Query System

- Provides quick access to system data. Users can apply various filters for queries.
- Query options include lease invoice status, meter reading increases, meter reading records, tenant invoices, prepaid rent invoices, lease details, tenant settlement, and property information.









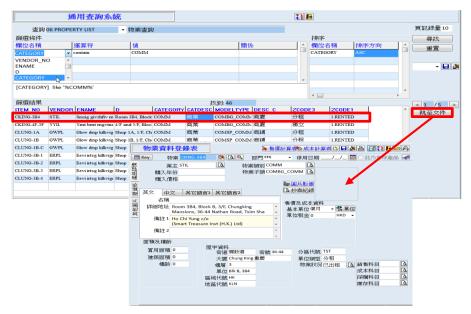






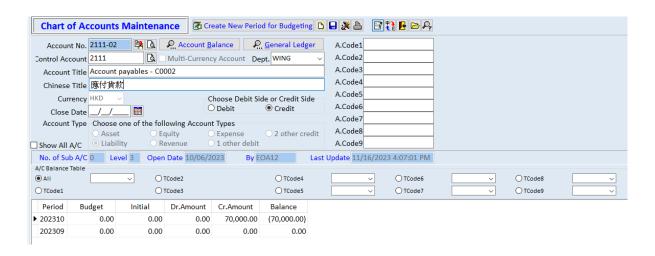


- Data can be exported to Excel.
- The "Jump to Document" feature allows direct navigation to relevant modules for detailed information.



Create and manage personal accounts to record each owner's cash balance. These accounts track all income (from tenants or owner deposits) and expenses (utilities, repairs, service fees, etc.) for each owner's properties.





| Code | Period | Initial | Rec.Date | Voucher No. | Line# | Amount | Explain | Project No. | Exch.Rate | Org.Amount |
|---------|--------|---------|------------|-------------|-------|------------|-------------------------------|-------------|-----------|------------|
| 2111-02 | 202309 | 0.00 | | | | | | | | |
| 2111-02 | 202310 | 0.00 | 10/06/2023 | PGDN230005 | 1 | -50,000.00 | GRN,[C0005],[DN230005] | | 1 | -50,000.00 |
| 2111-02 | 202310 | 0.00 | 10/28/2023 | RII2300008 | 1 | -20,000.00 | Credit Note,[C0005],[I2300008 | test0002 | 1 | -20,000.00 |